LAKE COUNTRY Penysaver A PUBLICATION OF FEATURED MEDIA

MEDIA GUIDE

Serving Orleans and Eastern Niagara Counties

> Mailed weekly to 19,000+ homes via USPS

> > Family owned and operated



Main Phone: **585-226-8111** • **lakecountrypennysaver.com** Local Phone: 585-589-5641 • PO Box 340, Avon, NY 14414



Your Media Solution

Print, digital, or mobile, we've got you covered!



PRINT

The Lake Country Pennysaver and the Genesee Valley Penny Saver reach your customers across Western NY





MOBILE



Brands We've Helped Grow





















Display Ad Rates

COMMON AD SIZES

Other sizes available. Check with your ad consultant.

Column Inches	Size	Dimensions	Color Rate	B&W Rate
4	2x2	3.35″ W x 2″ H	\$90.00	\$60.00
6	2x3	3.35" W x 3" H	\$120.00	\$90.00
7	2x3.5	3.35″ W x 3.5″ H	\$135.00	\$105.00
8	2x4	3.35″ W x 4″ H	\$150.00	\$120.00
9	3x3	5.1″ W x 3″ H	\$165.00	\$135.00
12	EIGHTH PAGE (3 col)	5.1″ W x 3.8″ H	\$210.00	\$180.00
15	3x5	5.1″ W x 5″ H	\$255.00	\$225.00
24	QUARTER PAGE (3 col)	5.1″ W x 7.85″ H	\$410.00	\$360.00
48	HALF PAGE (3 col)	5.1″ W x 16″ H	\$800.00	\$700.00
48	HALF PAGE (4 col)	6.86″ W x 11.815″ H	\$800.00	\$700.00
48	HALF PAGE (6 col)	10.375″ W x 7.85″ H	\$800.00	\$700.00
72	3/4 PAGE (6 col)	10.375″ W x 12″ H	\$1145.00	\$1045.00
96	FULL PAGE	10.375″ W x 16″ H	\$1500.00	\$1400.00
	BACK COVER	10.375″ W x 16″ H	\$1500.00	
	FRONT COVER	10.375" W x 13.4" H	\$1280.00	
	CORNER COUPON	3.35″ W x 1.75″ H	\$255.00	

Commit to 5 or more weeks to receive a reduced ad rate

Color Rate	B&W Rate	
\$85.00	\$55.00	
\$115.00	\$85.00	
\$130.00	\$100.00	
\$145.00	\$115.00	
\$160.00	\$130.00	
\$205.00	\$175.00	
\$250.00	\$220.00	
\$400.00	\$350.00	
\$750.00	\$650.00	
\$750.00	\$650.00	
\$750.00	\$650.00	
\$1095.00	\$995.00	
\$1300.00	\$1200.00	
\$1300.00		C
\$1230.00		
\$230.00		



OrleansHub.com Add-Ons

Display Ads

Include an OrleansHub.com event ad with any display event ad for **just \$25 more**! 160px x 180px

Employment Ads

All employment ads will be on OrleansHub.com \$10 will be added to the standard ad rate

Obituaries

Print Ad: \$80 • Print + OrleansHub.com: \$160

Up to 14 column inches. Each additional column inch adds \$15.

All obituaries will run as submitted. Average font size 10-11pts.

Mechanical Guidelines

Frequency of Publication

Every Sunday, 52 weeks per year

Width	<u>Depth</u>
(Inches)	(Inches)
3.350	2.000
3.350	3.000
3.350	4.000
5.100	4.000
5.100	5.000
5.100	3.800
5.100	7.850
5.100	7.850
6.860	11.815
10.375	7.850
10.375	13.400
10.375	16.000
10.375	16.000
	(Inches) 3.350 3.350 5.100 5.100 5.100 5.100 5.100 6.860 10.375 10.375

COLUMN WIDTHS 6-Column Format
1 Col = 1.59"
2 Col = 3.35"
3 Col = 5.1"
4 Col = 6.86"
5 Col = 8.62"
6 Col = 10.375"



AD DEADLINE: Wednesday @ 4:00 pm Subject to change for holidays

SECTIONS

• General

Home Services

• Kids Korner

• Obituaries &

Real Estate

Hunnz ~ Parts Brown, To a Weny Teacher, 1995, heloneydou'r

Sell smarter, not harder

Pennysaver

featured

Aver Pennysaver

In Memoriams

- Antiques
- & Auctions
- Automotive
- Body & Mind
- Classifieds

CLASSIFIEDS

Your online access to *all* the **local** buzz... now at your fingertips

Read any of our weekly editio It's EASY and it's FREE!

- Dining & Entertainment
- Seasonal Employment Promotions
- Garage Sales

Classified Ad Rates

CAN STAND

716-735-741

PER WORD

\$15.00 for 20 words or fewer

\$20.00 for ads with 21-50 words Make all the type bold for \$1.00 more

Limit of 50 words in classified ads. 51 words or more must be placed as a display ad. Custom headline has a max of 17 characters, including spaces/punctuation. Classifieds can only be scheduled four weeks in advance. Deadline is Wednesday at noon.

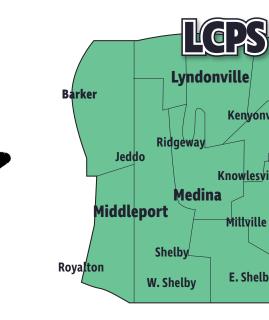
Email to: sales@featuredmedia.com or submit online at: www.lakecountrypennysaver.com/ classified-line-ads

MobileHelp America's premier mobile medical alert system. Whether you're home or away. For safety & peace of mind. No long term contracts! Free brochure! 1-888-489-3936

All ads will run in print in the Lake Country Pennysaver and online at www.OrleansHub.com

Pennysaver

Circulation Over 19,000



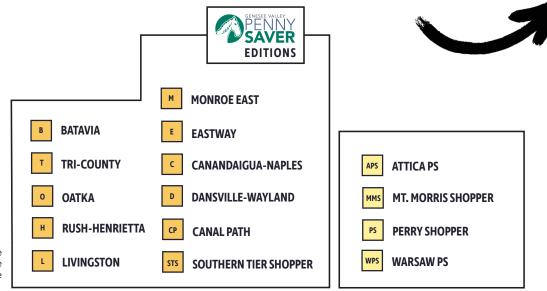
BY ZIPCODE We also circulate to high traffic

Circulation does not reflect individually addressed papers.

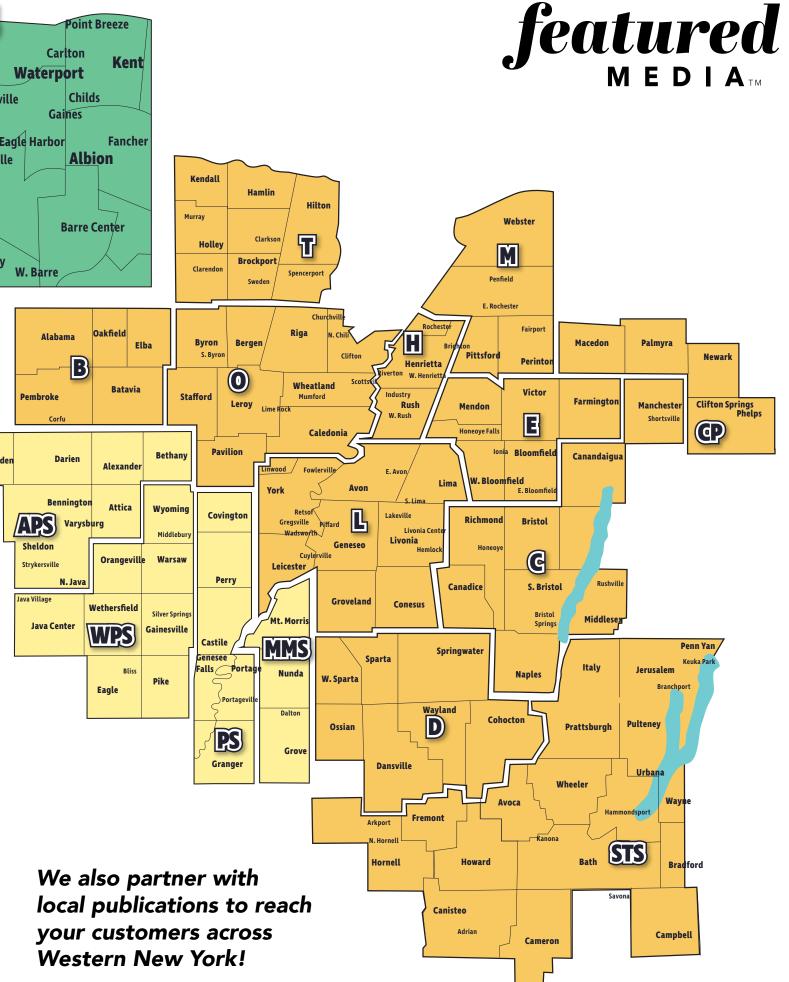
TOTAL COVERAGE

Circulation Over 153,000

Learn more at FeaturedMedia.com



Pre-print insert customers may purchase individual zones, but must buy the entire circulation of a given zone, including home delivery and bulk pick up if applicable.



Pre-Printed Inserts

Reach your customers directly by inserting your flyer into Lake Country Pennysaver!

DELIVERY	OPEN RATE	VOLUME DISCOUNT
One Zone	\$75.00/m	\$70.00/m
Two Zones	\$70.00/m	\$65.00/m
Three Zones	\$65.00/m	\$60.00/m

Please call 585-226-8111 with mechanical specifications to determine final pricing.

Inserts must be delivered to our production facility at 1471 Route 15, Avon, NY 14414 at least one full week before insertion date. Insertion is available weekly on Tuesday. Delivery hours are Monday through Friday, 9:00 am to 4:00 pm. Maximum size of 8.5x11" will be accepted. Anything larger will require prefolding or a folding surcharge will be added. Pre-print insert customers may purchase individual zones, but must buy the entire circulation of a given zone, including home delivery and bulk pick up if applicable.



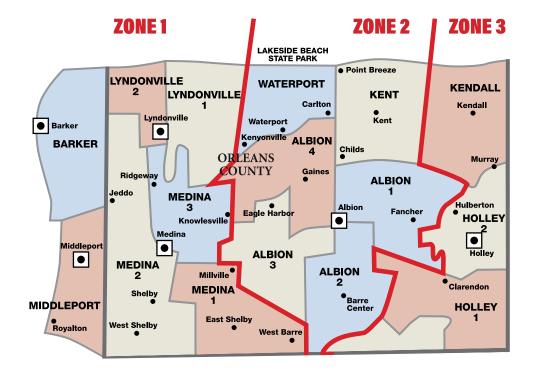
Inserts & Flyers

Custom design included!

Flyers are printed and then inserted into the zone of your choice

	8.5x11 flyers o on the paper d					PRING	E OPEN
	Paper Type	1-Sided		2	-Sided	TAST	F) DITE
80	# White Gloss	18¢ each		21	¢ each		- DUDS
60	# White Matte	15¢ each		17	'¢ each	IAND	THE N
\square	8.5x10.875 ins	erts printed in t	full color	۲	NE	PENING! W BK* I Dermon	
rs	Quantity	80# Gloss	60# C		Eas	tview Mall, Victor	RBFer RBFer
rde	10,000-19,999	15¢ each	15¢ e	ach			
)r	20,000-29,999	15¢ each	15¢ e	ach	Same	SUBAL IN	COR GAR
0	30,000-49,999	13¢ each	12¢ e	ach	price		RURGER
rge	50,000-74,999	12¢ each	12¢ e	ach	1 or 2	Concertainty -	KING
ar	75,000-149,999	12¢ each	12¢ e	ach		NLOAD OUR ADD	
	150,000-749,999	11¢ each	11¢ e	ach		START SAVING	Convenient on the App Story Convenience App on
	750,000+	11¢ each	11¢ e	ach		SAVING	Apple and the Apple logo are trademarks of Apple Inc., registered in the U.S. and other countries. App Store is a service mark of Apple Inc. Google Play is a trademark of Google Inc.

Set-up \$45 up to 3 proofs, \$60/hr after. MINIMUM PURCHASE OF \$25.



ZONE 1	
Barker	880
Lyndonville	1106
NA 1.	4/54

Lyndonville	1106
Medina	4651
Middleport	1863

ZONE 2

Albion 5	163
Kent	701
Waterport	578

ZONE 3

Holley 3383 Kendall 863

New Publisher

Now published by Featured Media, a family owned business operated in Avon, NY



What is Featured Media?

Are you ready to take your business to new heights? All you need is Featured Media, the evolution of the beloved Genesee Valley Penny Saver. Since 1948, the Penny Saver has been a trusted resource, connecting readers with local organizations and businesses. Our roots run deep in the Western New York and Finger Lakes regions. Owned and operated by the same family for 75 years, second- and third-generation family members work alongside a dedicated staff of just over 100, committed to bringing locally-relevant content to readers across many forms of media.

Comprehensive Marketing Services

Our customers are often surprised that besides print advertising in the Penny Saver, we also offer almost any type of marketing services a business could need. From commercial printing, promotional/branding products, direct mail options, a full-service digital marketing agency, as well as vibrant video and photography, Featured Media does it all. We're here to guide you every step of the way.

Steadfast Local Community Focus

While the Penny Saver's publisher has changed, our commitment to you remains steadfast. At Featured Media, we believe in the power of effective communication and getting your message out to the community through a variety of channels.

Featured Media's President and Publisher, Steve Harrison, says, "While our list of services grows, we're committed to the Penny Saver's success just as much now as we have been at any time in the last 75 years. Our goal has always been to provide a communication vehicle that connects our advertisers with our readers. Now with Featured Media, we can enhance that connection digitally."

Your Trusted Marketing Partner

Featured Media is your trusted marketing partner, combining the power of tradition with the innovation of the digital age. To learn more about our services and how we can partner with you, visit our website at featuredmedia.com.

Advertising Policy

Credit/Billing

New advertisers are expected to pre-pay their first four weeks, and also complete a standard credit application. Thereafter customer will be put on account and billed monthly. Payment terms are NET 15 DAYS FROM MONTH END.

All billing discrepancies must be reported to Featured Media within <u>30 DAYS</u> of monthly billing statement.

Once an account has reached 60 days past due, advertising will not be accepted. After 30 days past due, discounts will not apply.

Editorial & Publicity Articles: Advertisers or agencies requiring news releases are welcome to purchase space in the form of advertising, however the content must be print-ready.

Errors: Featured Media will not be liable for any error to a greater extent than the cost of the space occupied by the error. Errors must be reported within <u>**30 DAYS**</u> of publication date to be considered for adjustment.

Political Ads: <u>ALL</u> political ads must be paid for in advance of ad placement with advertiser acknowledgement. No covers, but special position requests are accepted for an additional charge. Lake Country Pennysaver will make every effort to see that all advertising copy, which is neatly presented, is correctly printed. We will not be responsible for print quality of any advertising not created by Lake Country Pennysaver personnel. We take no responsibility for statements or claims made in any advertisement. We reserve the right to refuse any and/or all advertising.

I, Steve Harrison, Publisher and President of Lake Country Pennysaver, hereby certify the statements and circulation figures herein contained are true and correct.

teve Harrison

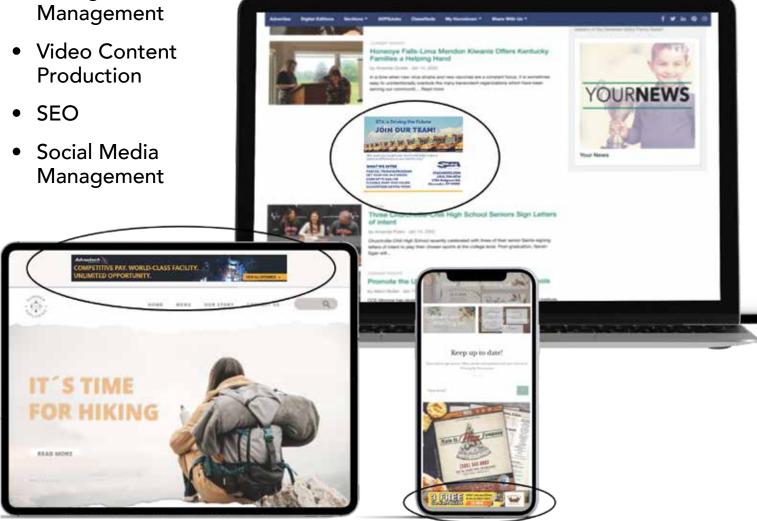
Digital Media

Your full service digital agency

Ask us about adding digital to your print ad purchase!

- Website Design & Hosting
- Spotify Advertising
- Google AdWords
- OTT/OTC
- Programmatic Digital Display
- Google My Business Listings & Management

- Email List Management
- QR Codes
- Social Media Shout Outs
- Custom Blogs





Look what we can do for you!

LOCAL SERVICE. ENDLESS OPTIONS.

PUBLISHING

- Lake Country Pennysaver
- Genesee Valley Penny Saver
- Southern Tier Shopper
- Community Guides and Directories
- State and National Advertising

PRINTING + MAILING

- Flyers, Banners, **Roll Up Displays**
- Cards, Invites
- Newsletters, Brochures & Programs
- Direct Mail
- Printing Newspapers

PROMO PRODUCTS

- Seasonal Items
- Custom Gifts
- Trade Show Items
- Apparel & Bags
- Drinkware

WEBSITE DESIGN

- Mobile Responsive Websites
- Ecommerce Platforms
- Analytics, Data & SEO
- Content Development
- Landing Pages

- DIGITAL
 - MARKETING
 - Search Campaigns
 - Digital Display Advertising
 - Video Advertising
 - Retargeting & Geofencing •
 - Targeted Email Blasts •

SOCIAL MEDIA

- Awareness Campaigns
- Lead Generation
- Contests & Giveaways
- Facebook Page Management
- Build a Facebook Page

PHOTO + VIDEO

- Signature Headshots •
- Product Photography
- **Business Brand Story Photos** •
- Video Recording
- OTC/OTT

GRAPHIC DESIGN

- Logo Design
- **Business Collateral** •
- Invites & Flyers
- Cards, Invites

SEO + SEM

- **Google Listings** •
- Keyword Optimization •
- Image Optimization
- Listings Management
- **Review Management**

LAKE COUNTRY